

Sandra L. Reiter

Business Administration Department
Williams School of Commerce, Economics, and Politics
Washington and Lee University
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Education

University of Washington, Ph.D. in Business
Northwestern University, Kellogg School of Management, Master of Management
University of Notre Dame, Master of Science, Electrical Engineering
University of Notre Dame, Bachelor of Science, Civil Engineering

Academic Appointments

Assistant Professor of Business Administration, Washington and Lee University, Lexington, VA
(2006-present)

Business Experience

Director of Customer Excellence, Aerospace Sector, Honeywell International, Phoenix, AZ (2000-2001; 1997-1999)
Plant Manager, Aircraft Landing Systems Repair & Overhaul, Honeywell International, Allentown, PA (1999-2000)
Corporate Group Leader, IT for Product Development, Aerospace Sector, AlliedSignal Corporation, South Bend, IN (1994-1997)
Manager, Information Technology, Aircraft Landing Systems, AlliedSignal Corporation, South Bend, IN (1993)
Group Leader, Computer-aided Engineering for Product Development, Aircraft Landing Systems, AlliedSignal Corporation, South Bend, IN (1986-1993)
Engineer/Sr. Engineer, Aircraft Landing Systems, AlliedSignal Corporation/ Bendix Corporation, South Bend, IN (1980-1986)

Related Experience

Head Coach, Women's Tennis, St. Joseph's High School, South Bend, IN (1989-1995)
Head Coach, Women's Tennis, St. Mary's College, South Bend, IN (1979-1980)

Research Interests

Business/economic justice, Business ethics, Social issues in management, International business, Ethics of business in economic development, Business and public policy, Foreign direct investment

Teaching Interests

Business ethics, International business, Strategy, Economic globalization, Ethics of globalization, Business and its environment

Publications

- Reiter, S. L. "Moral Loopholes in the Global Economic Environment: Why Well-intentioned Organizations Act in Harmful Ways," *8th Annual International Conference of the International Development Ethics Association Proceedings*, Valencia, Spain, 2009
- Reiter, S. L. "Foreign Direct Investment" in *Encyclopedia of Business Ethics and Society*, ed. Robert W. Kolb (Sage Publications, 2008) Vol. 2: 927-931
- Reiter, S. L. "World Bank" in *Encyclopedia of Business Ethics and Society*, ed. Robert W. Kolb (Sage Publications, 2008) Vol. 5: 2271-2275
- Reiter, S. L. "The Ethics of Cerrejón and the Multinationals" in *The People behind the Coal*, ed. Avi Chomsky, Garry Leech and Steve Striffler (Casa Editorial Pisando Callos, 2007): 29-36; also published in Spanish: *Bajo el Manto del Carbón: Pueblos y multinacionales en las minas de El Cerrejón, Colombia*

Working Papers

- Reiter, S. L. & Steensma, H. Kevin. "Human Development and Foreign Direct Investment in Developing Countries: The Influence of FDI Policy and Corruption," under resubmission after a 'revise and resubmit' from *World Development*
- Reiter, S. L. & Garvis, Dennis M. "Institutional Restructuring Versus Corporate Social Responsibility: Another Approach to Achieving Good Social Outcomes From Our Economic System," accepted to present at the Business, Society, and Government Track, *Midwest Business Administration Association International Conference*, Chicago, March 2010
- Garvis, Dennis M. & Reiter, S.L. "Opportunity at the Bottom of the Pyramid: A Comparative Examination of Cuba and Jamaica," accepted to present at the works-in-progress track, *Midwest Business Administration Association International Conference*, Chicago, March 2010
- Reiter, S. L. "The Social Contract as a Basis of Business Justice: Analysis of Gauthier, Rawls, Scanlon, and Donaldson & Dunfee," working paper

Presentations

- Reiter, S. L. "Moral Loopholes in the Global Economic Environment: Why Well-intentioned Organizations Act in Harmful Ways," *8th Annual International Conference of the International Development Ethics Association*, Valencia, Spain, December 2009
- Reiter, S. L. & Glezen, Paul. "Moral Loopholes in the Global Economic Environment," *Society for Philosophy in the Contemporary World, 14th Annual Conference*, Morelia, Mexico, July 2007
- Reiter, S. L. "The Social Contract as a Basis for Business Justice," *Doctoral Workshop of the European Business Ethics Conference*, Budapest, Hungary, Aug 2003

Grants and Fellowships

Hess Summer Research Fellowship, Washington and Lee University, 2009
Class '65 Award, Course Development, Washington and Lee University, 2008
Glenn Summer Research Grant, Washington and Lee University, 2007
George W. Tyler Scholarship, University of Washington Business School, 2004

Honors and Awards

Dean's Achievement Award, University of Washington Business School, 2003
Beta Gamma Sigma, Northwestern University Kellogg School of Management, 1997

Courses Taught

Washington and Lee University (2006-2009)

BUS 304: Business, Government, and Society (Spring 2007, Spring 2008)
BUS 305: International Business (Winter 2007, Fall 2007, Winter 2009)
BUS 345: Business Ethics (Winter 2010)
Ethics of Globalization (Fall 2008)
BUS 375: Business Strategy (Fall 2006, Winter 2008, Fall 2008, Winter 2009)

University of Washington Business School (2002-2006)

MGMT 320: Business, Government, and Society (Winter 2002, Spring 2002, Fall 2003, Winter 2004, Fall 2004, Winter 2006)
MGMT 323: Business Ethics (Fall 2002, Winter 2003, Winter 2005)
MGMT 430: Business Strategy (Fall 2005)

Western Washington University Business School

MGMT 482: Business and its Environment (Fall 2004)

AlliedSignal Corporation, South Bend, IN

Total Quality Management (1992-1993)

Service

University Service

Advisor for the major, 2007-2010
Advisor for First Years, 2008
Johnson Scholarship Interviewer, 2007-2009
QEP Leadership Team, 2008-2009
Public Functions Committee, 2007-2008
Environmental Studies Faculty Search Committee, 2007

Professional Affiliations

Academy of Management (2002-present)

Society for Business Ethics (2002-present)

International Development Ethics Association (2009–present)

References

Available upon request.