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Education

- Ph.D. in Economics: Yale, 1989.
- A.B. cum laude in East Asian Studies: Harvard, 1975.

Grants and Work Experience

- Faculty, Washington and Lee University, 1986-present.

Prior positions and grants

- Fulbright Research Fellow, Chiba University Faculty of Law and Economics, Chiba, Japan, academic 2006-7.
- Member, ASIANetwork Fulbright-Hays Pearl River Delta Project, Guangdong China, Summer 2005.
- Keizai Koho Center Knowledge Leaders Trip, Japan, December 2002.
- Japan Foundation Short Term Research Grant, July 2002; Visiting Researcher, Gakushuin University Faculty of Economics, Tokyo.
- Participant, NEH Economic History Seminar, Universität München, Munich, Summer 1997.
- Visiting Professor, School of International Relations, International University of Japan, Niigata, Winter 1997.
- W&L Glenn/Mellon Summer Research Grants, Summers 1993-1996, 2001.
- Researcher, MIT International Motor Vehicle Program, 1992 -1994.
- Visiting Prof. & Japan Foundation Fellow, Faculty of Law, Rikkyo University, Tokyo, 1991-92.
- Monbusho Joint International Research Project, Kyushu Univ., April 1991-July 1992.
- Fulbright Dissertation Fellowship, Hitotsubashi University, September 1983-January 85.
- Intern, Small and Medium Enterprise Agency, Tokyo, Summer 1982.
- Banker, International Finance Center (New York), Bank of Tokyo, 1978-80.

Select Publications

Books:

- Author, *Competitive Ties: Subcontracting in the Japanese Automotive Industry*, Columbia University Press, 1991.
- Editor, *Japanese Economic History, 1600-1960*, 7 volumes, Garland Publishing, 1998.

Articles:

- "Toyota and Japanese Management: Behind the Recall." March 2010, *The Oriental Economist*.
- "Changing retail, changing lifestyles: From mom & pop to malls." February 2010, *The Oriental Economist*.
- "Bank of Japan Website." *Asian Politics and Policy (January 2010)*.
- "Japan, Economy." *The Far East and Australasia 2009*. London: Routledge, 2009.

- "Japan, Economy." *The Far East and Australasia 2008*. London: Routledge, 2008.
- "Japan, Economy." *The Far East and Australasia 2007*. London: Routledge, 2007.
- "Japan, Economy." *The Far East and Australasia 2006*. London: Routledge, 2006.
- "Japanese Macroeconomic Dilemmas: The Implications of Demographics for Growth and Stability," Working Paper No. 226, Center on Japanese Economy and Business, Columbia University, 2004.
- "The End of Growth in Japan: Three Simple Models for Undergraduate Economists." *ASIANetwork Exchange*, 11:1 Fall 2003, 26-31.
- "Japan: The Nation Without Nationalism," *Virginia Review of Asian Studies* v. 5, 2003.
- "The Asian Automotive Industry," *Encyclopedia of Asia*, Berkshire Publishing, 2002.
- "Foreign Policy and the US Automotive Industry: By Virtue of Necessity?" *Business and Economic History*, 2nd series, v. 28:2, Winter 1999.
- "Automobiles and U.S. Foreign Policy," in Bruce W. Jentleson and Thomas G. Paterson, editors, *Encyclopedia of U.S. Foreign Relations*, Oxford University Press for the Council on Foreign Relations, 1997.
- "Contracting without Contracts: How the Japanese Manage Organizational Transactions," Chapter 4 in Sim Sitkin & Robert Bies, eds., *The Legalistic Organization*, Sage, 1994.
- "Opinion: Are U.S. Auto Exports the Growth Industry of the 1990s?" *Sloan Management Review*, 35:1, Fall 1993.
- "Economy, Japanese," leading entry for economy topics in revised edition, *Japan: An Illustrated Encyclopedia*, Tokyo: Kodansha, 1993.
- 「日本の自動車産業の没落」 (Decline of the Japanese Automotive Industry), 『週刊東洋経済』 (*Toyo Keizai*), January 11, 1993.
- "Business-Business Relations: Auto Parts Sourcing in Japan," *Japan's Economic Challenge*. U.S. Congress, Joint Economic Committee, December 1990.
- "The Invisible Handshake: The Development of the Japanese Automotive Parts Industry," *Business and Economic History*, 2nd series, v. 19, 1990.

Book reviews: recent only.

- Review of Schaeede, Ulrike. *Choose And Focus: Japanese Business Strategies For The 21st Century*. in *Asian Policy* 9:1 (January 2010).
- Review of Yamawaki, Hideki. *Japanese Exports and Foreign Direct Investment*, Cambridge University Press, 2007. *Journal of Japanese Studies*, 2008.
- Review of Hugh Patrick, Takatoshi Ito and David Weinstein, eds., *Reviving Japan's Economy: Prospects and Prescriptions*, Cambridge: The MIT Press, 2005 for *Social Science Japan* (2007).
- Review of Richard Werner, *Princes of the Yen* and Maurice Wright, *Japan's Fiscal Crisis*, *Journal of Japanese Studies* 31:2 (Summer 2005).
- *Japan's Economic Dilemma: The Institutional Origins of Prosperity and Stagnation* by Bai Gao. Reviewed for *Journal of Japanese Studies*, forthcoming 2003.

Translations:

- Ryutaro Komiya, Masahiro Okuno and Kotaro Suzumura (eds.), *Industrial Policy of Japan*, Academic Press, 1988 (Co-translator).

Published Interviews (select):

- 2009-2010.
Print: New York Times (two editorial page articles), LA Times, Washington Post, Kiplingers,

Congressional Quarterly Magazine, Bloomberg News, Business Week, Newsweek, Vejo (Brazil), O Globo (Brazil), South China Morning Post, Richmond Times (op-ed) and others.
Radio: WVPT Radio, WMRA Radio, Autoflex show (Texas), Wisconsin Public Radio, KIRO Radio (Seattle), WTOP Radio (Washington, DC) and others.

TV: Roanoke WDBJ Channel 7, Bloomberg News Asia, W&L journalism news broadcast.

- Monthly column, Auto Finance News.
- Blog, autosandeconomics.blogspot.com.
- 2008 and earlier: Economist, Financial Times, Financial Times Deutschland, AP, Bloomberg, Automotive News, WDBJ TV, The Oriental Economist, Lexington News Gazette, Toyo Keizai and others.

Recent Papers and Presentations:

2010 (scheduled)

- "The Rise of Benefits Policy at GM." Society of Automotive Historians, Tupelo MS, March 2010.
- "Japan's Retail Revolution." Business History Conference, Athens, GA, March 2010.

2009

- "Japan's Retail Revolution." Japan Economic Seminar, George Washington University, November 2009.
- "Fatal Attraction: Staying in Step with Benefits Policy at GM." Business History Conference, Milan, Italy, June 2009.
- "Macroeconomy and Auto Finance." Auto Finance Risk Summit, Miami, May 2009.
- "The Social Sciences and Area Studies." ASIANetwork, Lisle IL, March 2009.
- "The Bubble." Panel at Virginia Social Science Association, Petersburg VA, March 2009.

2008

- Research Presentation, Virginia Association of Economists, Virginia Military Institute, March 27, 2008. *Japan's Retail Revolution: why Wal-Mart isn't closing down Main Street there.*
- Discussant / Paper presenter, East Coast Japan Economic Seminar, Columbia University, February 15, 2008. [Discussant presents / analyzes paper, author only responds.]

2007

- Paper, East Coast Japan Economic Seminar, George Washington University, November 2007. *Generation Change: The Transformation of Japanese Life in the 1990s and Beyond.*
- Paper, Midatlantic Conference, Association for Asian Studies, October 2007. Demographic changes and their import for Japan.
- Research Presentation, Fulbright Seminar, Tokyo, July 2007.
- Public Lecture, "Leadership and Followership: An Economist's Perspective on Japanese Higher Education" (*in Japanese*), Tamagawa Gakuen University, June 2007.
- Research Presentation, Tokyo University, June 20, 2007. The Future of the Automotive Industry (*in Japanese*).
- Research Presentation, "Demographics *versus* Productivity *or* Can we teach old dogs new tricks?" Monthly Glocom / IUJ Seminar, Roppongi Tokyo, June 13, 2007.
- Public Lecture, "Brand Management: Colleges and Car Companies, An Economist's Perspective" (*in Japanese*), Kyoto Gakuen University, May 24, 2007.
- Research Presentation, "Changing Japan: The Roots of Japan's Consumer Revolution." Temple University (Japan Campus), Institute of Contemporary Japanese Studies Seminar, April 19, 2007.

2006

- Participant, workshops at Institute of Social Sciences, University of Tokyo; Foreign Correspondents Club of Japan; International House of Japan; Temple University; Chiba University; Kyoto Gakuen University Fulbright Foundation of Japan; GLOCOM (International University of Japan).
- "Standing on the Shoulders of Keynes: An Economist's-Educator's Perspective on Digital Resource Issues." National Institute of Informatics International Symposium on Institutional Repositories, Tokyo, December 18-19. (*in Japanese; powerpoint published in proceedings*)
- Seminar, "Japan's Changing Generations: Consumption Patterns." Chiba University, October 2006. (*in Japanese*)
- "A Relational Contracting Analysis of Supplier-Purchaser Interaction in the Japanese Corrosion-Resistant Steel Industry." Consultant Report for Gibson, Dunn and Crutcher for the US International Trade Commission Sunset Review on Antidumping Tariffs on Corrosion Resistant Steel. Expurgated public version on the ITC web site. October 2006.
- Japanese and US Library Digital Resource Working Session, University of Tokyo Library, September 2006. Made three separate presentations to representatives of Japanese newspaper database providers. (*in Japanese*)
- Conference paper, "Management as Technology: Long-run Change in Management Patterns in Japan." The 13th Mitsubishi Bank Foundation International Management Conference, Zushi Japan, August 26-28, 2006. Also provided written comments on 2 papers.
- Panelist, ASIANetwork Conference, Lisle, IL, April 2006.

Affiliations & Professional Associations

- Member, American Economic Association; ASIANetwork; Association of Christian Economists; Association of Japanese Business Studies; Business History Conference; Foreign Correspondents Club of Japan; Japan Economic Seminar; Social Science History Association; Virginia Consortium of Asian Studies; Washington and Southeast Japan Seminar.

Professional Service

- US Department of Education Undergraduate International Studies and Foreign Language (UISFL) Grant Proposals Review, February 2008.
- Fellowship Interview Panel, Fulbright Japan, November 2006.
- Preparation committee, Chiba University Library, Institutional Repositories Panel (presentation made by a junior librarian at a conference in San Antonio, Texas).
- Book manuscript review session for William Grimes, International House of Japan, November 2006. Joint with Prof. Yoshiko Kojo, University of Tokyo and Toyoo Gyohten, former Vice Minister of Finance and former President of the Bank of Tokyo.
- Regular contributor on economic issues, NBR (National Bureau of Asian Research) internet discussion forum.
- Manuscript referee, Association of Japanese Business Studies, 1-5 papers a year, 1995-present.
- Judge, *Automotive News* PACE "Supplier of the Year" Award, 1994-present. Site visit finalists to evaluate their innovation and prepare associated judging summaries for selection meeting. Attend selection meeting, award ceremony. As of spring 2010 I have made 30 finalist site visits.
- President, Virginia Consortium of Asian Studies (2003-); Conference Chair (2003-4); Vice President (1999-2003); webmaster, 2000-present.

- Past Council Member, National Coordinating Committee on Japanese Library Resources, 2004-2006. Executive Committee Member and Regional Training Network Co-chair, one of two faculty members on the board of this consortium for libraries with Japan collections.
- Treasurer, Washington and Southeast Japan Seminar, 2005-present.
- Journal Referee: *Journal of Japanese Studies*, *Sloan Management Review*, *Administrative Science Quarterly*, *Asian Business and Management*, *Organizational Science*, *Journal of International Political Economy* and others.
- Conference Referee: Association of Japanese Business Studies presentation proposals, 3-9 papers annually, 1992-present.
- Book Referee: *Oxford University Press*, *MIT Press* in 2009. Previously includes *Yale University Press*, *Chicago University Press*, *Johns Hopkins Press*, *Lexington Books*, *Dryden Press* and assorted textbook chapters for various publishers.
- Board of Advisors, *Journal of Japanese Studies* (Summer 2001-Spring 2004).
- Board of Advisors, *Japanese Economic Studies* (Summer 2002-present).
- Member, editorial board, H-US-Japan discussion list (recently moribund; part of H-Net).
- Research Associate, Center on Japanese Economy and Business, Graduate School of Business, Columbia University.
- Member of various departmental and university committees, Washington and Lee University. (On sabbatical, academic 2006-7. Recent assignments included the Fellowship Committee, the Inclusiveness Committee and the University Marshal's committee.)
- Secretary-Treasurer, The EMBA Foundation, Inc., 1987-present. Handle all tax filings and financial affairs for a small foundation that works with Baptist churches in the northern Philippines.
- Speaker, various community functions including Kendal (summer 2009 on the 2008-9 economic crisis), Sunset Rotary Club (on the auto industry, winter 2010).

Business Consulting (cf. service as PACE Judge noted above)

- Royal Media Group: conference speaker, brief consulting reports.
- Daikin Corporation Global Advisory Board (semiannual) and Daikin Corporation North American Advisory Board (annual). Participate in 1-2 meetings per year, with presentations in the US and Japan (in Japanese). Ongoing, from August 2008.
- Assisted in the presentation to the CEO and Board of the final consultant report for a very large (80 sales points) car dealership in Japan. July 2007.
- Report for Gibson, Dunn and Crutcher for the US International Trade Commission Sunset Review on Antidumping Tariffs on Corrosion Resistant Steel. October 2006.

Updated March 2010.